

Simon Dato - Curriculum Vitae

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Born in Engelskirchen, Germany on the 22nd of March 1983, German citizen, marital status: single

CURRENT POSITION

10/2009 - Research Associate, Institute for Applied Microeconomics, University of Bonn

AFFILIATIONS

Member of the Committee for Organizational Economics of the German Economic Association (VfS)

EDUCATION

07/2015 Ph.D. in Economics, University of Bonn (Institute for Applied Microeconomics);
Supervisors: Matthias Kräkel and Jörg Budde

04/2009 Diploma in Volkswirtschaftslehre, University of Bonn

PRIMARY RESEARCH INTEREST

Behavioral Economics, Personnel Economics, Organizational Economics

PUBLICATIONS IN REFEREED JOURNALS

“Expectation-based Loss Aversion and Rank-Order Tournaments” (with Andreas Grunewald and Daniel Müller), *Economic Theory* (2018), 66: 901-928

“Expectation-based Loss Aversion and Strategic Interaction” (with Andreas Grunewald, Daniel Müller, and Philipp Strack), *Games and Economic Behavior* (2017), 104: 681-705

“Asymmetric Employer Information, Promotions, and the Wage Policy of Firms” (with Andreas Grunewald, Matthias Kräkel and Daniel Müller), *Games and Economic Behavior* (2016), 100: 273-300

“**Gender Differences in Competition and Sabotage**” (with Petra Nieken), *Journal of Economic Behavior & Organization* (2014), 100: 64-80

WORKING PAPER

“**Gender differences in sabotage: The role of uncertainty and beliefs**” (with Petra Nieken), *resubmitted to: Experimental Economics*

“**Lying Costs and Social Preferences**” (with Eberhard Fees and Petra Nieken), *revision requested from: Games and Economic Behavior*

“**Worker Visibility and Firms’ Retention Policies**” (with Andreas Grunewald and Matthias Kräkel)

“**Existence of Berk-Nash Equilibria in games with infinite strategy-spaces**” (with Andreas Grunewald and Andreas Klümper)

“**Compensation and Honesty: Gender Differences in Lying**” (with Petra Nieken)

“**Collusive Shrouding and Cartelization**” (with Carsten Dahremöller)

WORK IN PROGRESS

“**Imperfect Foresight: The value of flexibility**” (with Luca Henkel and Frederik Schwerter)

“**Social Norms and Punishment**” (with Tim Friehe)

“**Competing Contests**”

REFEREEING

European Economic Review, Journal of Economic Behavior & Organization, Economics Letters, Labour Economics, Journal of Economic Psychology, Journal of Institutional and Theoretical Economics, Economics of Education Review, Journal of Economics, The B.E. Journal of Economic Analysis and Policy

TEACHING

2008 Introduction to the Theory of the Firm (Teaching Assistant), University of Bonn

- Microeconomics B (Teaching Assistant), University of Bonn
- 2010 Introduction to the Theory of the Firm (Lecture), University of Bonn
Personnel Economics (Teaching Assistant), University of Bonn
- 2011 Organizations and Incentives (Teaching Assistant), University of Bonn
Competition Policy (Student Seminar), University of Bonn
Organizational Theory and Personnel Policy (Lecture), Verwaltungsakademie (VWA) Bonn
- 2012 Introduction to the Theory of the Firm (Lecture), University of Bonn
Competition Policy (Student Seminar), University of Bonn
- 2013 Behavioral Economics (Lecture), University of Bonn
Competition Policy (Student Seminar), University of Bonn
Organizations and Incentives (Teaching Assistant)
Organizational Theory and Personnel Policy (Lecture), Verwaltungsakademie (VWA) Bonn
- 2014 Behavioral Economics (Lecture), University of Bonn
Behavioral Economics (Student Seminar), University of Bonn
- 2015 Behavioral Economics (Lecture), University of Bonn
Behavioral Economics (Student Seminar), University of Bonn
- 2016 Behavioral Economics (Student Seminar), University of Bonn
- 2017 Behavioral Economics (Student Seminar), University of Bonn
- 2018 Behavioral Economics (Student Seminar), University of Bonn

INVITED SEMINAR AND CONFERENCE PRESENTATIONS

- 2010 XI. Symposium zur ökonomischen Analyse der Unternehmung (Frankfurt)
German Economic Association of Business Administration
- 2011 6th Nordic Conference on Behavioral and Experimental Economics (Lund)

- 2013 6th Maastricht Behavioral and Experimental Economics Symposium: Theory and Experiments (M-BEES 2013)
Verein für Socialpolitik: Wettbewerbspolitik und Regulierung in einer globalen Wirtschaftsordnung (Düsseldorf)
- 2014 Applied Micro Workshop, University of Bonn
XV. Symposium zur ökonomischen Analyse der Unternehmung (Regensburg)
German Economic Association of Business Administration
- 2015 Doktorandenkolloquium, Karlsruher Institut für Technologie (KIT)
Verein für Socialpolitik: Ökonomische Entwicklung - Theorie und Politik (Münster)
XVI. Symposium zur ökonomischen Analyse der Unternehmung (Hamburg); German Economic Association of Business Administration
- 2016 19th Colloquium on Personnel Economics, Aachen
CBESS Conference on “Contests: Theory and Evidence 201”, Norwich
LEOH 2016, Munich
- 2017 XVIII. Symposium zur ökonomischen Analyse der Unternehmung (Hohenheim); German Economic Association of Business Administration
Meeting of the Committee for Organizational Economics of the German Economic Association (VfS), Cologne
Seminar in Economics and Management, Paderborn
- 2018 MACIE Research Seminar, Marburg; EEA-ESEM 2018, Cologne